



# Glenway Shopping Center



## Glenway Shopping Center

540 Clay Mathis Road, Mesquite, TX 75181

The **Ambrose** Group

## BROKER CONTACT:

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# Executive Summary

The Glenway Shopping Center in Mesquite, Texas, is a multi-tenant commercial center providing stabilized income with multiple established tenants. The improvements total approximately 18,377 SF across eight occupied suites, situated on 1.808 acres with 335.61 feet of frontage along Clay Mathis Road and 197.85 feet on Newsom Road.

Constructed in 2006, the property features ample parking (89 spaces, 4.84/1,000 SF). Current tenancy includes a diversified mix of businesses: Pet Purr-fection, Austin Williams (All State Insurance), Comfort Dental, Gorham Enterprises, Inc. (Mesquite Martial Arts Academy), Yen Kim's Tailor, Charles V To (NB Nails & Spa), Mathis Donuts, and Country Burger House.

The property enjoys high visibility and is strategically located in a commercial corridor with excellent proximity to major retailers and area features, including Walmart and Kroger, Mesquite High School, Town East Mall, and Mesquite Metro Airport.

## Investment Highlights

- ±18,377 SF building on 1.808 acres, built in 2006.
- Multi-tenant configuration with established tenants.
- Below Market Rent
- 89 surface parking spaces with a 4.84/1,000 SF ratio.
- Prominent frontage and signage on Clay Mathis Road and Newsom Road.



# Site Details

**Address**

540 Clay Mathis Road, Mesquite, TX 75181

**Land Size**

1.8081 Acres (78,756 SF)

**Coordinates**

32.759013, -96.561158

**Zoning**

PD-GR, General Retail

**Tax Parcel (APN)**

380929000A03R0000

**Tax Rate**

2.319995%

**Schools**

Mesquite ISD

**Legal**

LT 3R, BLK A, GLENWAY ESTATES RETAIL

**Frontage**

335.61' on Clay Mathis Rd; 195.85' on Newsom Rd







# Site Plan



Newsom Rd

Clay Mathis Rd





# 2024 Demographics

## Income

1 mile 5 miles 10 miles

|                         |          |          |          |
|-------------------------|----------|----------|----------|
| Avg. Household Income   | \$74,248 | \$85,177 | \$88,127 |
| Median Household Income | \$61,200 | \$67,321 | \$72,598 |

## Population

1 mile 5 miles 10 miles

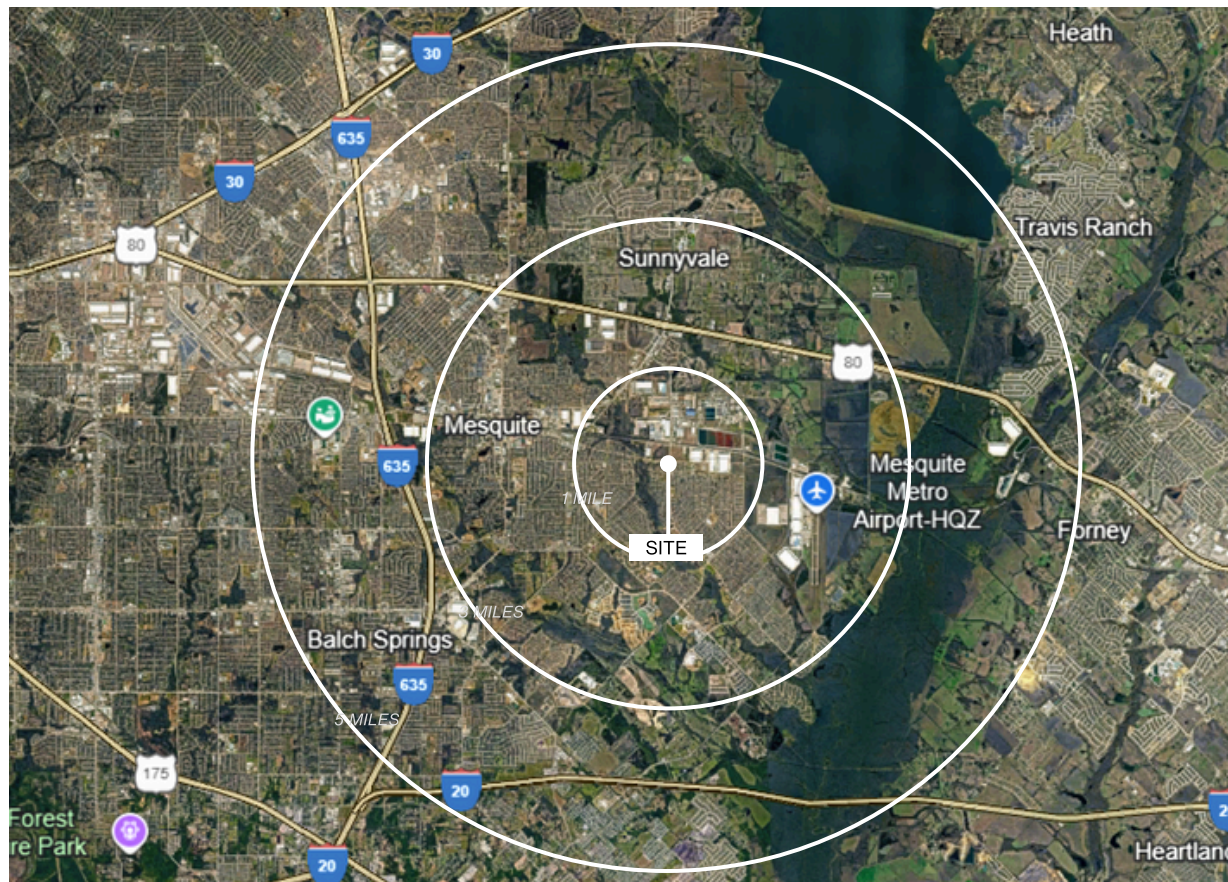
|                            |        |         |        |
|----------------------------|--------|---------|--------|
| 2024 Population            | 8,561  | 153,194 | 41,326 |
| 2020 Population            | 9,670  | 18,422  | 24,541 |
| 2029 Population Projection | 3,617  | 34,458  | 51,652 |
| Annual Growth 2020-2024    | 12.07% | 12.52%  | 12.57% |
| Annual Growth 2024-2029    | 25.63% | 25.67%  | 24.99% |

## Housing

1 mile 5 miles 10 miles

|                        |           |           |           |
|------------------------|-----------|-----------|-----------|
| Median Home Value      | \$173,353 | \$218,908 | \$224,556 |
| Median Home Year Built | 1999      | 1989      | 1992      |

Demographics sourced from **CoStar**

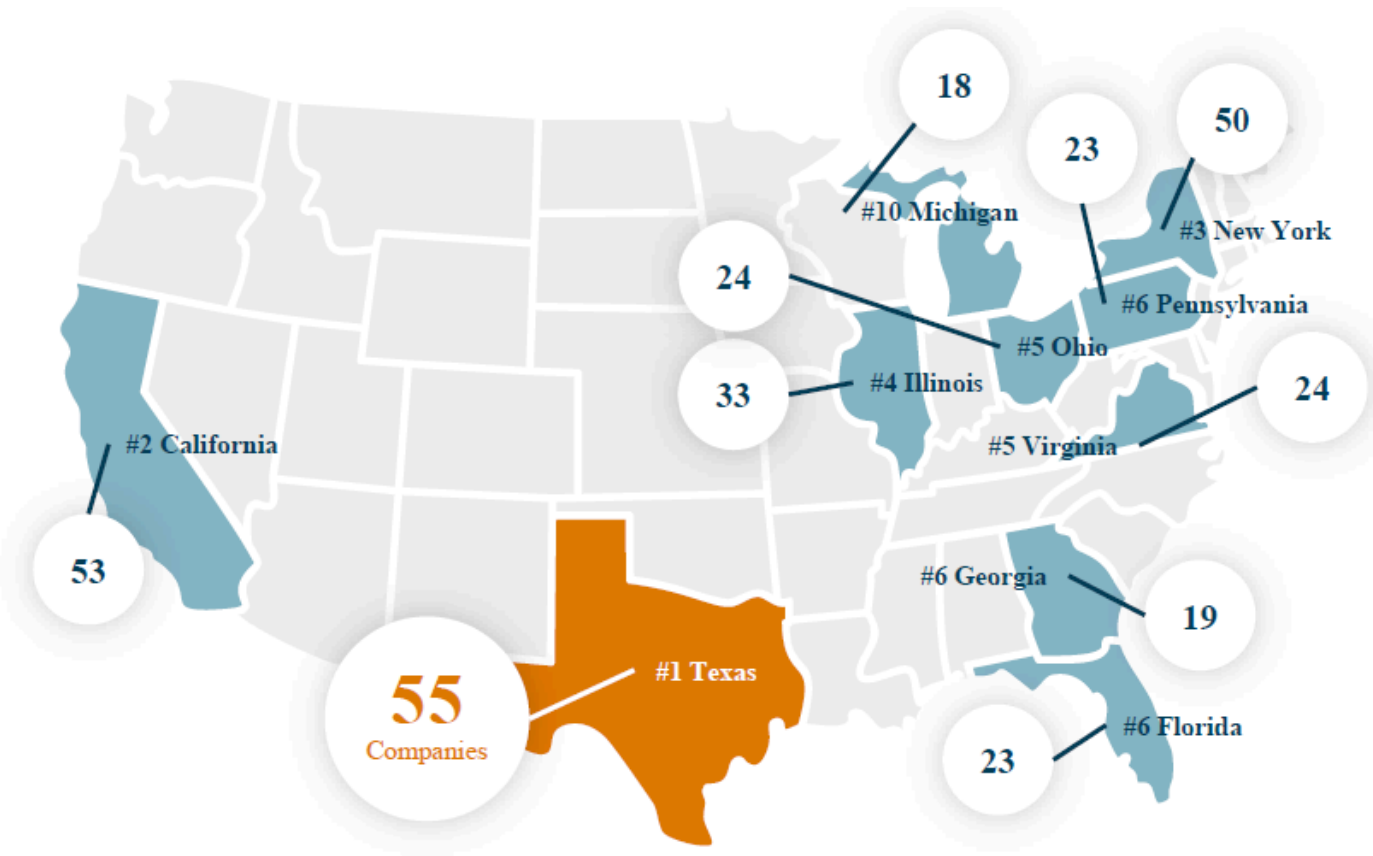


## 2024 TAX RATES

|                   |                   |
|-------------------|-------------------|
| City of Mesquite  | \$0.690000        |
| Mesquite ISD      | \$1.096900        |
| Dallas County     | \$0.215500        |
| Dallas College    | \$0.105595        |
| Parkland Hospital | \$0.212000        |
| <b>Total</b>      | <b>\$2.319995</b> |



# Texas Employment



| TOP MARKETS FOR EMPLOYMENT GROWTH |                   |              |
|-----------------------------------|-------------------|--------------|
|                                   | MARKET            | Y-O-Y GROWTH |
| 1                                 | DALLAS-FORT WORTH | 165,700      |
| 2                                 | New York          | 146,500      |
| 3                                 | Houston           | 118,900      |
| 4                                 | Los Angeles       | 111,800      |
| 5                                 | Philadelphia      | 88,800       |
| 6                                 | Boston            | 86,693       |
| 7                                 | Chicago           | 83,000       |
| 8                                 | Atlanta           | 79,400       |
| 9                                 | Washington, D.C.  | 67,500       |
| 10                                | Tampa             | 64,500       |

| TOP MARKETS BY % FOR EMPLOYMENT GROWTH |                   |              |
|--|-------------------|--------------|
|  | MARKET            | Y-O-Y CHANGE |
| 1                                      | Charleston        | 5.7%         |
| 2                                      | Las Vegas         | 4.6%         |
| 3                                      | San Antonio       | 4.4%         |
| 4                                      | Tampa             | 4.4%         |
| 5                                      | Miami             | 4.2%         |
| 6                                      | Austin            | 4.2%         |
| 7                                      | Jacksonville      | 4.1%         |
| 8                                      | DALLAS-FORT WORTH | 4.1%         |
| 9                                      | Nashville         | 4.0%         |
| 10                                     | Orlando           | 3.9%         |

## DALLAS-FORT WORTH FORTUNE 500 HEADQUARTERS







# Texas By The Numbers



Texas is the **second-largest state** by land area in the US, with 268,596 square miles.

# #1 STATE



For corporate  
→ relocations &  
expansions



# Texas Economy is 8<sup>th</sup> largest in the world

Around **30.5 million residents**,  
making it the **second** most populous state after California

# GDP

Texas's GDP reached **\$2.694 trillion** in 2023, making it the second-largest economy in the US after California



Texas has a **large** and **diverse** workforce, contributing to its economic strength.

# ExxonMobil



American Airlines



**53 Fortune 500 companies** that are headquartered there, which include **ExxonMobil, AT&T, American Airlines, and Sysco.**



# #1STATE

For Exports



## Leading producer of crude oil nationwide

# TAX

: Texas **does not** have an  
 : **estate** tax or **inheritance** tax.

Texas is home to **3.2 million** small businesses



and **hundreds** of  
publicly traded firms



Number **1** jobs creator in 2023,

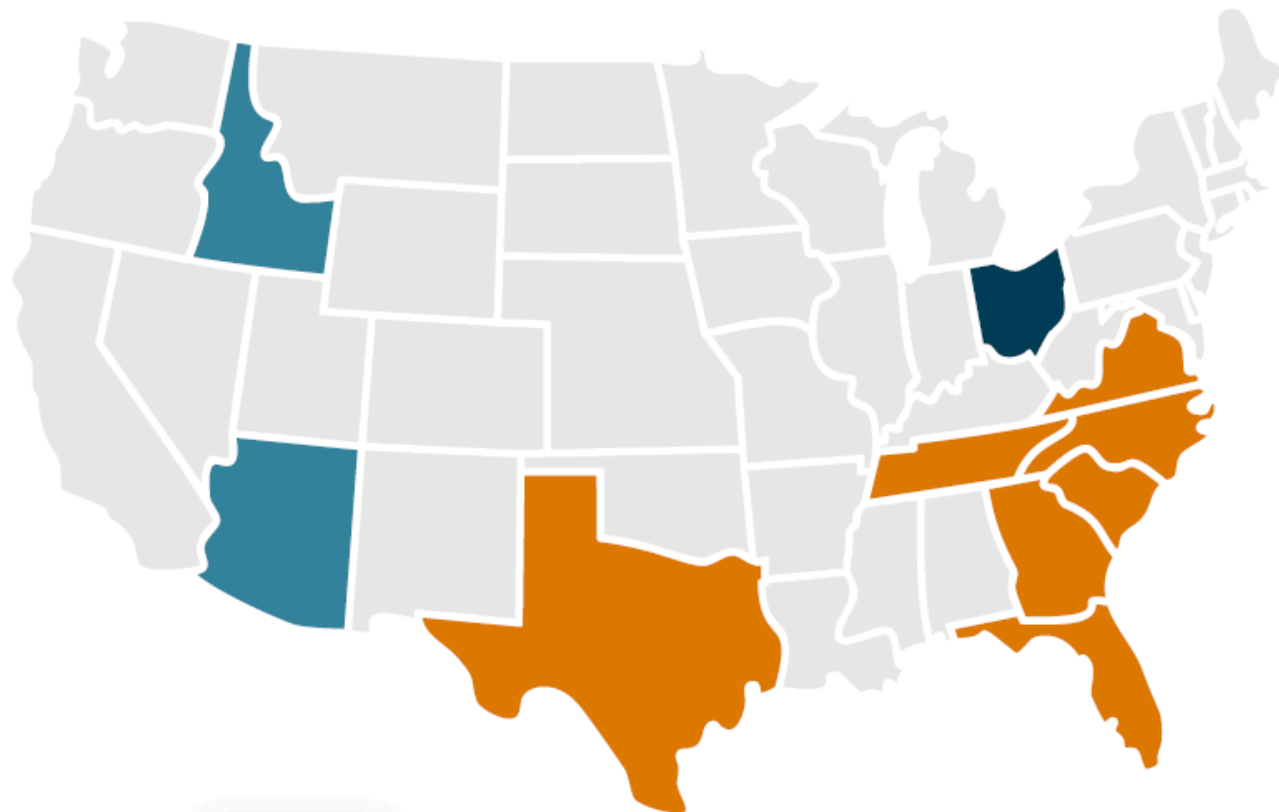
Texas added **326,700 jobs**





# State of Texas U-Haul

## WHERE ALL THE U-HAULS ARE HEADED



### U-HAUL'S TOP GROWTH STATES

| Rank | State          | Rank |
|------|----------------|------|
| #1   | Texas          | #1   |
| #2   | Florida        | #2   |
| #3   | South Carolina | #4   |
| #4   | North Carolina | #19  |
| #5   | Virginia       | #31  |
| #6   | Tennessee      | #3   |
| #7   | Arizona        | #5   |
| #8   | Georgia        | #23  |
| #9   | Ohio           | #24  |
| #10  | Idaho          | #9   |

#1

Growth State for 2<sup>nd</sup> consecutive year,  
fifth time since 2016

South West Midwest





# DFW Market Overview

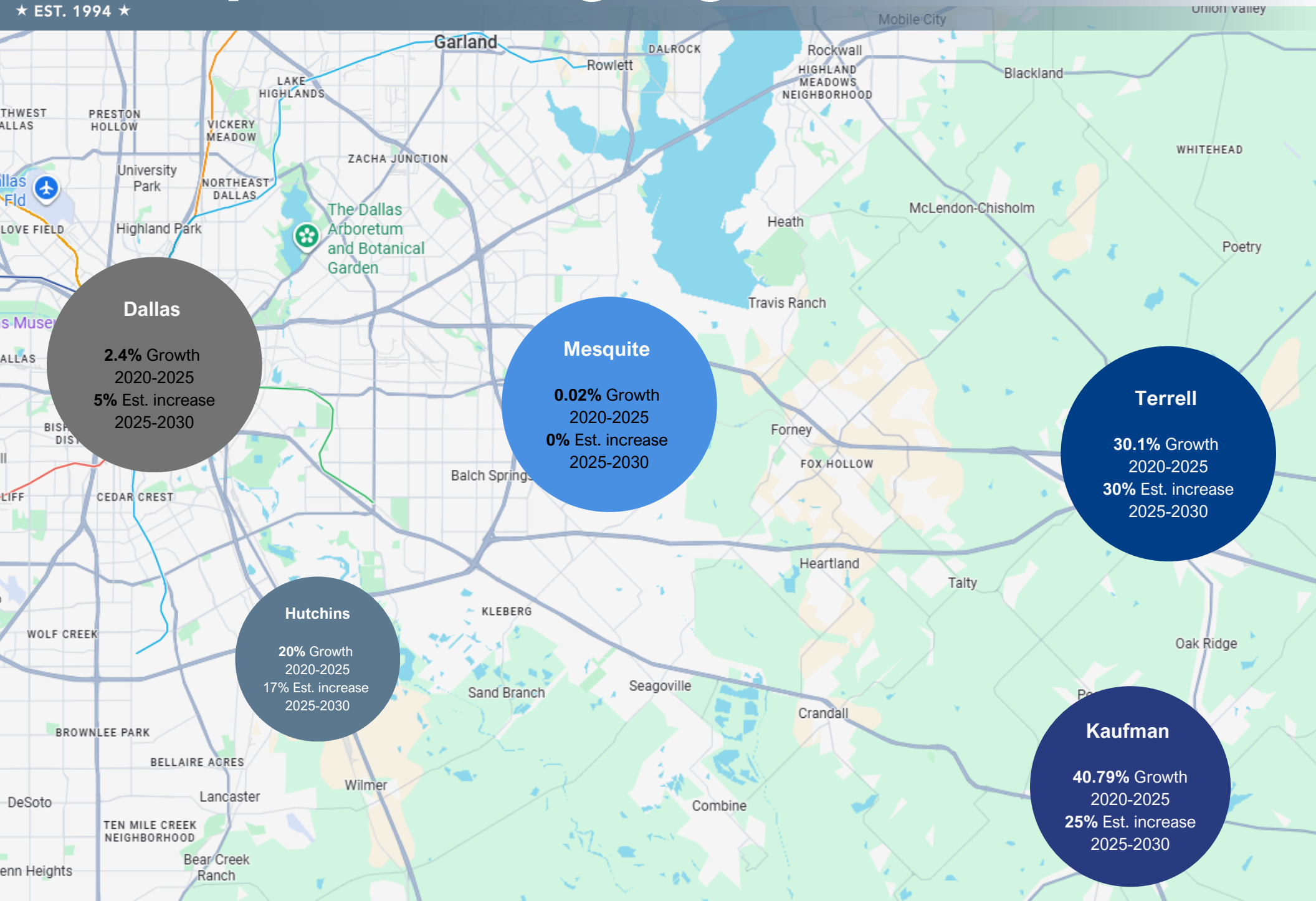
The Dallas/Fort Worth (DFW) area is a vibrant region spanning 12 counties, including the cities of Dallas, Fort Worth, and over 150 other municipalities. As the largest urban agglomeration in Texas and the fourth largest in the United States, DFW covers an area of 9,286 square miles and is home to approximately 7.1 million residents. The region is globally connected through the nation's fourth-busiest airport, which offers 55 international flights. North Texas' GDP is estimated at \$486 billion, and if DFW were a standalone state, it would rank as the 9th largest in the U.S. and the 23rd largest country in the world.







# Population Highlights







# Area Highlights







# Listing Team



**Shane Wilder**

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(817) 676-3422



**Brandon Brooks**

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## Information About Brokerage Services

*Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

2-10-2025



### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A **BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A **SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. **An owner's agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. **A buyer/tenant's agent fees are not set by law and are fully negotiable.**

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|  |             |                              |              |
|--|-------------|------------------------------|--------------|
| David Michael Ambrose  | 382964      | david@theambrosegroupp.com   | 713.688.7733 |
| Licensed Broker /Broker Firm Name or Primary Assumed Business Name | License No. | Email                        | Phone        |
| David Michael Ambrose  | 382964      | david@theambrosegroupp.com   | 713.688.7733 |
| Designated Broker of Firm  | License No. | Email                        | Phone        |
| Licensed Supervisor of Sales Agent/ Associate                      | License No. | Email                        | Phone        |
| Shane Emmett Wilder  | 790036      | swilder@theambrosegroupp.com | 817.676.3422 |
| Sales Agent/Associate's Name                                       | License No. | Email                        | Phone        |

Buyer/Tenant/Seller/Landlord Initials

Date

Regulated by the Texas Real Estate Commission

Information available at [www.trec.texas.gov](http://www.trec.texas.gov)

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| Designated Broker of Firm  | License No. | Email                        | Phone        |
| Licensed Supervisor of Sales Agent/ Associate                      | License No. | Email                        | Phone        |
| Brandon Miles Brooks   | 639787      | brandon@theambrosegroupp.com | 817.253.8362 |
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